Mike has been encompassed by the financial service profession his whole life. He pursued several financial service-related careers before joining Tyrpak Wealth Strategies in 2009.

Mike has focused his practice area on retirement plans, trusts and non-profits. In 2018 he earned the <u>Accredited Investment Fiduciary (AIF®)</u> designation from fi360. The AIF® prepares investment professionals and those managing investments on behalf of others to carry out their fiduciary responsibilities. To meet these responsibilities AIF® practitioners employ the Prudent Practices and Mike uses this process to train and consult investment committees to understand and implement best practices of fiduciary care for the groups they represent.

For retirement plans Mike analyzes the unique needs of the client and their business(es) to determine what solutions will work best for them. This custom approach utilizes many vehicles (401k, SIMPLE, SEP IRA, 403b) and various levels of advisory, investment options and platforms.

Mike also works with his business clients to come up with a value of their business to include in their planning and portfolio. Mike completed the Certified Business Valuation Specialist[™] (CBVS) program through the Business Valuation Institute. By providing his clients with this analysis he can better structure their retirement strategies as well as buy-sell coverage and estate and succession plans.

Mike can help business owners looking to:

- Decide what retirement plan works best for them
- Create a process to analyze their retirement plan
- Form an investment committee
- Engage employees in the retirement planning process
- Educate employees, owners, and boards on retirement plans
- Find a value of their business to include in their portfolio

Mike has been published several times in the *Journal of Financial Service Professionals*, one of the oldest practitioner Journals in the financial services arena.

"Twenty-first Century Competition: The Real Challenges for Young Advisors" *Journal of Financial Service Professionals*, March 2015 Vol. 69, No. 2 p. 11-14

"Beating the Market: What Are Clients Really Asking You?" *Journal of Financial Service Professionals*, July 2015 Vol. 69, No. 4 p. 14-16

"Balancing your life portfolio" *Journal of Financial Service Professionals*, November 2015 Vol. 69, No. 6 p. 19-22

"Trust Me: Legacy Planning Is More Than Just Trusts and Wills" *Journal of Financial Service Professionals*, March 2016 Vol. 70, No. 2

Mike is heavily involved in his profession and the Buffalo-Niagara community. Mike is currently the President Elect of the Buffalo Chapter of the Society of Financial Service Professionals (FSP) where he has been a member since 2009. He has been a member of the National Association of Insurance and Financial Advisors (NAIFA) since 2013 and a member of Financial Planning Counselors of Western New York since 2014. Four time Million Dollar Round Table (MDRT) qualifying member. He was named to the Society of FSP *Top FSP Leaders 40 and Under* in 2012 and received a Paul Harris Fellow award from Rotary International in 2013. He has been a Rotarian since 2010 serving as President of the Rotary Club of Amherst 2013-2014. He is a long-standing Board Member and Vice President of the Buffalo Niagara Heritage Village.